

Harbourside's Preferred Realtors

Background. Harbourside's owners have multiple options about how to sell their homes. The community's relationships with "preferred" realtors are attractive to sellers in today's intense, complex reality. Buyers, too, can have confidence that our preferred realtors are familiar with cohousing.

Harbourside's sales-rental team worked collaboratively with the realtors who drafted this agreement - John Vernon and Associates (ReMax) & Dimock Property Group (Royal LePage). Adopted in March 2021, it has had the support of both realty firms and Harbourside Cohousing. In October 2021, we added more realtors to better support potential buyers as each must have their own realtor. Our sales-rental team has familiarized these realtors with cohousing principles and with life at Harbourside. In appreciation, the preferred realtors will make donations as specified in the agreement below.

These relationships are intended to benefit: 1) sellers who will be represented by a professional realtor for pricing, marketing and sales processes; 2) prospective buyers who are interested in community living; 3) Harbourside, in attracting future residents who wish to participate in, and maintain, community life and shared assets.

Agreement.

1. Incoming referral from cohousing community

In the event a unit is listed and said listing is a result of a **Seller Referral** made by the cohousing community to the listing realtor then the listing realtor shall contribute a \$2000 referral to Harbourside on the completion of the sale.

In the event a unit is sold and the buyer is a direct result of a **Buyer Referral** made by the cohousing community to the buyer's realtor then the buyer's realtor shall contribute a \$2000 referral to Harbourside on the completion of the sale.

2. No incoming referral from cohousing community

In the event of the listing of a unit that results from the exclusive efforts (no cohousing referral) of the listing realtor then a \$1000 donation will be made to Harbourside by the listing realtor upon completion of the sale.

In the event a sale of a unit results from the exclusive efforts (no cohousing referral) of the buyer's realtor then a \$1000 donation will be made to Harbourside by the buyer's realtor upon completion of the sale.

Preferred Realtors.

Founders.

Tammi Dimock & son Jacob Dimock
Royal LePage Coast Capital Realty
6739 West Coast Rd, PO Box 369, Sooke BC
office. 250-642-6361
email tdimock@shaw.ca &
jacobdimock@royallepage.ca
website. <https://dimockpropertygroup.ca>

John Vernon & Assoc. (John & son John, Jr.)
ReMax Camosun – all 5 branches, including:
#101-791 Goldstream Avenue, Langford BC
Best phone #: 250-642-5050
email: john@johnvernon.com
Office: 250-478-9600
Website: <http://www.johnvernon.com>

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Added Oct 2021 (alphabetical by last name)**Tim Ayres**

Royal LePage Coast Capital Realty
6739 West Coast Rd, PO Box 369, Sooke BC, V9Z 1G1
mobile: 250-885-0512
Office Phone: 250-642-6361
Toll-free: 1-800-461-5353
Email: Tim@TimAyres.ca
Website: <https://www.timayres.ca>

Lindsay Block-Glass & Dawn Stoll

Modern Real Estate Team, Royal LePage Coast Capital Realty
mobile: 250.661.4931
email: lindsay@modernrev.com dawn@modernrev.com
website: <https://modernrev.com>

Seb Kaiser

RE/MAX Camosun
101-791 Goldstream, Langford
mobile.250-589-6994
email. seb@sebkaiser.ca
website. <https://sebkaiser.ca>

Tammy Marcoux

email. tammy@victoriahomesale.ca or tammy@mcmullenhomes.com
mobile. 250-516-9012
website. 250-881-8225
McMullen Homes/ReMax Camosun

Cheri Sutherland

RE/MAX Camosun Westside
101-2015 Shields Road, PO BOX 431
Sooke, British Columbia
mobile. 250-480-9613
email. cherisells@shaw.ca
website. <https://remax-camosun-victoria-bc.com/agent/cheri-sutherland/>